## THE NEW HIRING REALITY FOR MANAGED CARE ENTITIES (MCE'S)

Staffing needs rise at **MANAGED CARE ENTITIES** by



since January 2013

**Contract** requirements include staffing for:



- RN's
- Behavioral Health Specialists
- Social Workers
- Support Staff

**29 Managed Care Entities in the 5 mandatory** Care Coordinator Regions

Illinois' MANAGED CARE ENTITIES experienced a 96% rise in enrollments from May 2014 to May 2015

By January 2015, **2** million out of 3 million clients were in a care coordination program within the 5 mandatory regions of Illinois 66%



**Health Risk Screening** within 60 days of a new

member's enrollment to determine the type and intensity of services and frequency of contract care with Care Coordinator.

**STAFFING MARKET** 



active candidates

90,212

job postings



7,230 job postings



job postings

STAFFING SOLUTION



## Initial enrollment was targeted at 40,000 members

Actual enrollment resulted in 170,000 new members

- In 2 months, Altastaff hired over 50 contract staff to support growth in membership
- RN's
- Social Workers

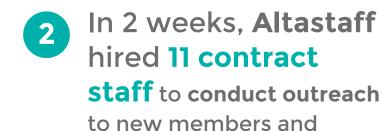
Program Coordinators

Behavioral Health Specialists

recruiting and staffing with AltaStaff.







timeframe Management decided, due to success of this

program, to retain a

permanent outreach

complete HRS's within

**team** for new member outreach and HRS's

CONCLUSION

Both MCE Clients have developed a combination of direct

to recruit and respond quickly in a competitive market.

With the continued growth of the MCE's, we foresee a tighter

market for recruiting with staffing agencies being a resource



www.AltaStaff.com